

For the Heart of Your Business

Landlords! Landlords! Landlords! Landlords! Landlords! Landlords

For Your Information! For Your Information! For Your Information!

You are invited to attend a seminar that will help you better understand the changes that are going on in your industry.

When: February 14, 2006

Where: The United Way Building, 2400 Reading Rd., The Geier Room 4th floor

Time: 4pm to 6pm

Sponsored by: H.O.M.E.'s Mobility Program Housing Counselor Dotty Hall

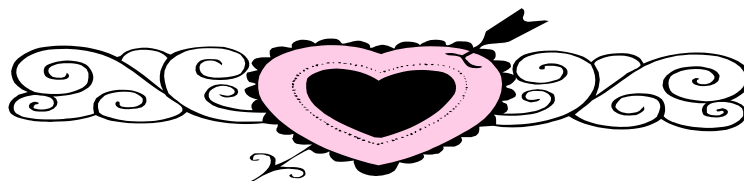
There will be exciting speakers to update you on the

- Newest Fair Housing Laws
- How to avoid costly court fees
- Where to find rental assistance for your tenants
- Assistance programs to help your tenants stay warm
- Current interest rates for investment properties

and much, much more. Don't miss this opportunity to learn more about the changes that are taking place and where to find help.

So, please come prepared to ask questions and be informed.

Please RSVP at Housing Opportunities Made Equal 721-4663



**This is a free seminar!
seminar!**

This is a free



Education and Training Program



Housing Opportunities Made Equal of Greater Cincinnati (HOME) offers a variety of Fair Housing training opportunities to both consumers and housing providers in the Greater Cincinnati area. Throughout the year, scheduled classes are offered. Custom designed courses are also available for groups to meet their specific training needs. There are registration fees for some of the classes, while others are funded through grants and are free to the participants. To register for classes or for more information, contact Deb Jetter at (513) 721-4663 or email at Deb.Jetter@uwgc.org.

Special Events



“For the Heart of Your Business”



A 2-hour dynamic class on updated information concerning fair housing laws as they relate to rental property and the changes that are currently taking place with Cincinnati Metropolitan Housing Authority’s Section 8 program, and how these new guidelines will impact your business. **This is a “must attend” seminar for the heart of your business.**

Date/Time	Company/Location	CE Credit Hours
February 14, 2006 4:00 – 6:00 PM	HOME-Geier Room 2400 Reading Road	0



Continuing Education Courses for Real Estate Agents

Course Description: “Fair Housing Issues in Today’s Housing Market”

This course is a comprehensive training program designed to educate residential real estate agents about fair housing compliance. It challenges each participant to utilize problem-solving skills through various learning experiences like skill practice exercises, scenarios, and case studies. This a fun and interactive course, which covers common issues that all real estate professional are bound to face as they deal with a diverse consumer market. Classes scheduled for this course are found below. Individuals may also call and set up additional dates for this course where there are 4 or more participants.

Date/Time	Company/Location	CE Credit Hours
January 18, 2006	Cincinnati Area Board	3 OH/KY/IND

9:00 - 12:00 Noon

of Realtors
14 Knollcrest Drive

Date/Time	Company/Location	CE Credit Hours
February 13, 2006 1:00 – 4:00 PM	Sibcy Cline Realtors 8044 Montgomery Road	3 OH/KY/IND
February 18, 2006 1:00 - 4:00 PM	Coldwell Bankers 9600 Montgomery Road	3 OH/KY/IN
March 9, 2006 1:00 - 4:00 PM	Huff Realtors Beechmont Avenue	3 OH/KY/IND
April 2-, 2006 1:00 – 4:00 PM	HOME – Room 423-424 2400Reading Road	3 OH/KY/IN
May 8, 2006 6:00 – 9:00 PM	Sibcy Cline Realtors 8044 Montgomery Road	3 OH/KY/IND
September 7, 2006 10:00-1:00 PM	Middletown Board of Realtors 20 N. Main Street Middletown, Ohio	3 OH/KY/IN
September 29-, 2006 1:00 - 4:00 PM	HOME – Room 423-424 2400Reading Road	3 OH/KY/IN
December 8-, 2006 3:00 – 6:00 PM	HOME – Room 423-424 2400Reading Road	3 OH/KY/IN



Course Description: “Basic Fair Housing Training for New Real Estate Agents”

This course was especially created for the new real estate agent. It covers the basic information concerning fair housing laws, practices, and challenges that most agents will confront in the home buying process. Agents are coached and taught how to handle effectively common issues concerning racial make-up, schools, safety, multiple offers, advertising, etc. Several real estate companies, including Sibcy Cline and Star Realtors, arrange for HOME to teach this course to all their new agents. Companies may call and schedule this course where there are 4 or more participants.

Course Description: “Multi- Cultural Round Table”



This is a three-hour continuing education class for real estate professionals that presents first hand information on how to effectively deal with various cultures in business relationships. A variety of speakers from the Hispanic, Asian, Indian, and people with disabilities communities will share the most effective ways to relate to individuals within their cultures and what things to avoid. This is a class all realtors will want to take. This course can be scheduled for individual companies and their staff for at least four or more participants.

Date/Time	Company/Location	CE Credit Hours
February 28, 2006 10:00 – 1:00 PM	Hamilton/Middletown Boards of Realtors (Location –TBA)	3

Course Description: “Fair Housing and People with Disabilities”



A three-hour course for Real estate agents and investors on how to effectively deal with people with disabilities. This course can be scheduled for individual companies and their staff for at least four or more participants. (CE credit hours pending)

Course Description: “Fair Housing Compliance For the Real Estate Manager/Owner”



This course is designed for managers and owners of real estate companies who have the task of managing and advising their real estate agents on fair housing issues and concerns. Refresh your knowledge about fair housing compliance and how these laws greatly affect your business. Participants will receive practical learning experiences on how to properly advise and lead their people on doing the best things with common fair housing challenges. This course can be scheduled for individual companies and their staff for at least four or more participants for three credit hours.



Continuing Education Courses for Rental Property Owners and Staff

Course Description: “Issues and Concerns for Property Management Staff”

This course targets all members of a property management team. Designed for mid to large management companies, this 2-3 hour class thoroughly covers major areas of fair housing compliance for multi-staffed property management groups. Participants are challenged through practical application exercises to think about what to properly say and do in common fair housing issues and how to apply fair housing laws, good business practices, and excellent customer service skills. This course can be scheduled specifically for individual companies and their staff for at least four or more participants.



Course Description: “Issues and Concerns for Property Management Service Technicians”

This training program is especially for service technicians and the issues they often confronted around fair housing compliance. This is a practical, yet comprehensive in covering fair housing issues that all service technicians should be trained on. This course can be scheduled for individual companies and their staff for at least four or more participants.



Course Description: “Fair Housing Compliance and the Small Investor”

This 3-hour workshop is especially designed for the small investor. It is a comprehensive fair housing program that will assist the small investor in understand fair housing compliance and how it applies to his/her encounters with customers. Fair housing laws, risk reduction measures, advertising, inquires, screening and selecting tenants, showing properties, and evictions are just a few of the areas that will be discussed in this course.

Date/Time	Company/Location	CE Credit Hours
January 25, 2006 1:00-3:00 PM	HOME-Room 404 2400 Reading Road	0
February 9, 2006 9:00-12:00 Noon	Cincinnati Area Board of Realtors 14 Knollcrest Drive	3 OH/KY/IN
April 13, 2006 1:00 – 4:00 PM	N. Kentucky Board of Realtors 184 Barnwood Drive	3 OH/KY/IND
May 25, 2006	HOME-Room 404	0

4:00-6:00 PM	2400 Reading Road	
October 26, 2006 10:00-1:00 PM	Middletown Board of Realtors 20 North Main Street	3 OH/KY/IN
July 13, 2006 1:00 – 4:00 PM	N. Kentucky Board of Realtors 184 Barnwood Drive April 13, 2006	3 OH/KY/IND
September 11, 2006 1:00 – 4:00 PM	N. Kentucky Board of Realtors 184 Barnwood Drive April 13, 2006	3 OH/KY/IND
November 15, 2006 1:00-3:00 PM	HOME-Room 404 2400 Reading Road	0
December 4, 2006 1:00 – 4:00 PM	N. Kentucky Board of Realtors 184 Barnwood Drive	3 OH/KY/IND

Course Description: “Fair Housing Training For Public Housing Authorities
Public Housing authorities have the opportunity to have their staff trained on fair housing compliance and a diverse consumer market. This course will teach PHA staff fair housing compliance as it relates to HUD guidelines and regulations that they must honor as subsidized housing providers. It will also cover issues of diversity, good customer service practices, and excellent business skills. PHAs can also arrange fair housing training for their Section 8 landlords. This course can be scheduled for individual housing authorities and their staff.

Consumer Education Classes Course Descriptions



- **Housing Rights Training for Social Workers and Case Workers**



Be more effective in assisting you clients by taking this free course on fair housing and tenant/landlord issues. Many of your clients could be possible victims of housing illegal discrimination and not know it or may not know what to do about it. Learn what you can do to assist your clients in their fight to obtain what rightfully belongs to them. Call HOME to arrange this class for your next in-service.

- **Consumer Education Classes for the General Public**



Become an informed consumer in this free class that teaches participants about their rights in light of fair housing laws and tenant/landlord guidelines. This class can be schedule for any consumer group such as places of worship, social organizations, tenant groups, etc. This course can be scheduled for at least ten or more participants

- **Fair Housing Education for School, Universities, and Colleges**

Teachers can get free speakers for their classes to discuss consumers rights concerning fair housing compliance, discriminatory practices and their impact on victims, hate crimes, testing and recourse for the consumers. Law schools covering civil rights laws/issues, psychology classes covering the impact of psychological effects on discrimination on individuals, courses that deal with race/class issues, social studies and/or American government classes are just a few areas where this type of information might be useful. This course can be scheduled for individual classes and at least six or more participants.

Each of the above classes can be scheduled at different times and places to meet the needs to those individuals who are not available for scheduled offerings. There must be at least four or more participates before additional classes can be taught. For further information call Deb Jetter at 721-4663/email: Deb.Jetter@uwgc.org.